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**ADVOCACY SKILLS FOR AGENCY COUNSEL SEMINAR**

**February 12-16, 2001  
Columbia, South Carolina**

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**AGENDA**

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**MONDAY, FEBRUARY 12, 2001**

8:00 - 8:30 a.m. <b>Room A109</b>	<b>REGISTRATION</b>
8:30 - 8:40 a.m.	<b>OPENING REMARKS AND ADMINISTRATIVE ANNOUNCEMENTS</b>
8:40 - 10:10 a.m. <b>Courtrooms</b>	<b>WORKSHOP: OPENING STATEMENTS - PRESENTING THE AGENCY RECORD (Videotaped)</b>
10:10 - 10:25 a.m.	<b>BREAK</b>
10:25 - 12:30 p.m. <b>Courtrooms</b>	<b>WORKSHOP: OPENING STATEMENTS - PRESENTING THE AGENCY RECORD (Videotaped) (continued)</b>
12:30 - 1:30 p.m.	<b>LUNCH</b>
1:30 - 2:30 p.m.	<b>OPENING STATEMENTS - DEBRIEFING, SUGGESTIONS AND CRITIQUE</b>
2:30 - 3:15 p.m. <b>Courtroom A108</b>	<b>DEMONSTRATION: DIRECT AND CROSS-EXAMINATION</b>
3:15 - 3:30 p.m.	<b>BREAK</b>
3:30 - 5:15 p.m.	<b>THE ART OF DIRECT AND CROSS-EXAMINATION</b>
5:15 - 5:30 p.m.	<b>LOOKING AHEAD: PLANNING FOR TUESDAY</b>
5:30 p.m.	<b>RECESS</b>

**TUESDAY, FEBRUARY 13, 2001**

8:30 - 9:30 a.m. <b>Room A109</b>	<b>MAKING AND MEETING OBJECTIONS</b>
9:30 - 9:45 a.m.	<b>BREAK</b>
9:45 - 10:45 a.m.	<b>DEMONSTRATIVE EVIDENCE AND EXHIBITS</b>
10:45 - 12:30 p.m.	<b>WORKSHOP: DEMONSTRATIVE EVIDENCE AND EXHIBITS</b>
12:30 - 1:30 p.m.	<b>LUNCH</b>
1:30 - 3:00 p.m.	<b>WORKSHOP: DIRECT AND CROSS-EXAMINATION (Videotaped)</b>
3:00 - 3:15 p.m.	<b>BREAK</b>
3:15 - 5:15 p.m.	<b>WORKSHOP: DIRECT AND CROSS-EXAMINATION (Videotaped) (continued)</b>
5:15 - 5:30 p.m.	<b>LOOKING AHEAD: PLANNING FOR WEDNESDAY</b>
5:30 p.m.	<b>RECESS/RECEPTION</b>

**WEDNESDAY, FEBRUARY 14, 2001**

8:30 - 9:30 a.m. <b>Room A109</b>	<b>CLOSING ARGUMENTS: YOUR SUMMARY OF THE EVIDENCE</b>
9:30 - 9:45 a.m.	<b>BREAK</b>
9:45 - 10:45 a.m.	<b>ETHICS</b>
10:45 - 12:30 p.m. <b>Courtrooms</b>	<b>WORKSHOP: CLOSING ARGUMENTS (Videotaped)</b>

12:30 - 1:45 p.m.	<b>LUNCH</b>
1:45 - 3:00 p.m.	<b>CLOSING ARGUMENTS - DEBRIEFING, SUGGESTIONS AND CRITIQUE</b>
3:00 - 3:15 p.m.	<b>BREAK</b>
3:15 - 5:00 p.m.	<b>BREAKOUT GROUPS: PREPARING FOR THE ADMINISTRATIVE HEARING</b>
5:00 - 5:15 p.m.	<b>LOOKING AHEAD: PLANNING FOR THURSDAY</b>
5:15 p.m.	<b>RECESS</b>

**THURSDAY, FEBRUARY 15, 2001**

8:30 - 4:45 p.m. <b>Courtrooms</b>	<b>MOCK ADMINISTRATIVE HEARINGS: <u>HIGHLAND V. ROBERT BURNS</u></b>
4:45 - 5:15 p.m. <b>Courtrooms</b>	<b>CRITIQUE OF MOCK ADMINISTRATIVE HEARINGS</b>
5:15 p.m.	<b>RECESS</b>

**FRIDAY, FEBRUARY 16, 2001**

8:30 - 9:45 a.m. <b>Room A109</b>	<b>PANEL: THE VIEW FROM THE BENCH</b>
9:45 - 10:00 a.m.	<b>BREAK</b>
10:00 - 11:00 a.m.	<b>SMALL GROUP DEBRIEFING</b>
11:00 - 11:30 a.m.	<b>CLE/EVALUATIONS/ADJOURNMENT</b>